

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

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E.O. 11652: N/A

TAGS: BEXP

SUBJECT: WATER DESALINIZATION FOR ECONOMIC DEVELOPMENT
CONFERENCE

REF: STATE 39831

MR. J. J. STROBEL, DEPT OF INTERIOR, WILL BE GIVING SPEECH
AT CONFERENCE ON WATER DESALINIZATION FOR ECONOMIC DEVELOP-
MENT. IN DISCUSSIONS WITH ORGANIZERS IT WAS DECIDED THAT
INTERIOR WOULD ENCOURAGE SOME U.S. FIRMS TO ATTEND THE
CONFERENCE. INTERIOR LOOKS ON CONFERENCE AS IMPORTANT
MEANS FOR U.S. COMPANIES TO HAVE PERSONAL CONTACTS WITH KEY
ARAB POTENTIAL BUYERS. INTERIOR HAS SUCCEEDED IN ENCOUR-
AGING REPRESENTATIVES OF 14 U.S. FIRMS TO ATTEND THE CON-
FERENCE BUT NOW FINDS THAT ATTENDEES ARE HAVING DIFFI-
CULTIES WITH HOTEL ROOMS. STATE EXPLAINED TO INTERIOR THAT
HOTEL SITUATION VERY DIFFICULT AND EMBASSY SHORT-STAFFED
AND TIED UP WITH ARRANGEMENTS FOR THE SECRETARY'S VISITS.
HOWEVER, WOULD APPRECIATE ANY EFFORT THAT COULD BE MADE TO
OBTAIN FOUR DOUBLE ROOMS FOR NIGHTS MARCH 11 THROUGH MARCH
14. THIS WOULD ALLOW EIGHT BUSINESSMEN TO DOUBLE UP FOR
DURATION OF CONFERENCE.

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KISSINGER

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